

5. Annual Report





Message from THE CHAIR – Adam Stuart







Economic Development, Marketing & Outreach

- ➤ Highlights from 2021:
- Economic Development: Revamp Banners Dine, Play, Shop, Love Kanata, Anti-Stick Wrap, Splash Windows, Member-to Member Networking, Guest Speakers, Member package
- ➤ Outreach: Wesley Clover Park, Area Hotels, OPH, OCOBIA, Ottawa Board of Trade, Tourism Ottawa, Camping Grounds, Golf Courses, Seniors Centre, The Kanata Food Cupboard, BBBS, SensPlex, Retirement/Adult living homes, Algonquin College, Kanata Theater, Landmarks, and KCBA
- Marketing: Online Social Media, Community Voice, Stingray Media for all businesses, Virtual Scavenger Hunt, Social Media Contest, and Business Spotlights, Networking events, Arts & Crafts Christmas Market, Holiday Splash Windows, Professional Video and Photos



EXPLORE | KANATA

The Unrefined Olive

JoJo CoCo

Party Mart



Conversations that spark ideas and create community











Thank you

for shopping local from our **80 locally owned** + **operated businesses**



VISIT US >

Love local. Live Central.



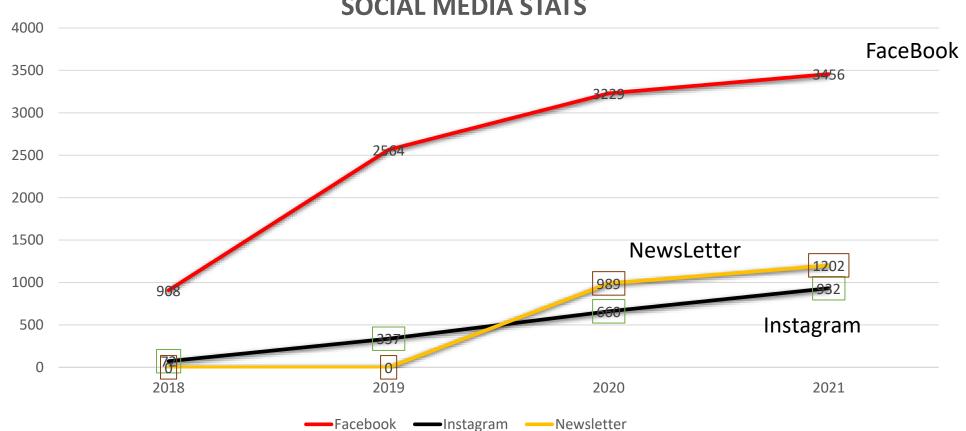




Top 3 Traffic Drivers to The KCBIA Website

Member business exposure, events, and information

SOCIAL MEDIA STATS















2022

Beautification / Economic Development

- Pedestrian (Phase 2)
- Banners (Update & Seasonal)
- Green Box Wrap
- Xmas Holiday Lighting
- Graffiti Removal & Litter Clean up
- Local Campaign / OCOBIA & OBIAA Memberships / Tourism Ottawa Membership
- > Support Business Campaigns



Look and Feel of Completed Project



Large Panel



Vehicular Directional



Pedestrian Informational



Pedestrian Directional





Primary Research

\$15,000.00 \$7,5000.00 BIA \$7,500.00 Grant

Traffic Report: A Traffic Study to see: The Five W's

- ➤ Who is coming in
- > How are they arriving (means of transportation)
- > When are they coming (time of day)
- > What are they coming for (products & services)
- ➤ Why are they coming





2022 Marketing/Event/Outreach

- ➤ Member Engagement: member to member
- ➤ Website Enhancements
- ➤ Welcome Package Photo or Video
- > Events
- > Print Media
- ➤ Social Media
- ➤ Pop Ups
- ➤ Sponsorships





7. Budget Items - Katherine Luckett

- ➤ 2021 Recap Budget
- ➤ 2022 Budget



	<u>Op</u>	<u> perating Status Report - Kanata Central</u>	BIA
Year to date: January to December 2021			
			Annual Budget

407104 - Payment In Lieu

406005 - Contributions From Reserve Funds

507431 - Remissions

407015 - Other Revenue

407015 - Other Revenue

407015 - Other Revenue

501110 - Admin

YTD Actual

-178,275

-1,510

-9,593

-1,840

-1,840

-11,050

-7,500

-18,550

-209,768

58,903

80,537

54,877

22,685

158,099

-51,669

-189,378

-180,000

10,000

-170,000

-43,000

-7,500

-50,500

-220,500

57,500

88,700

96,800

35,000

220,500

Variance

-1,725

1,510

19,593

19,378

-43,000

-5,660

-48,660

11,050

7,500

18,550

-10,732

-1,403

8,163

41,923

12,315

62,401

51,669

% Spent

99%

-96%

111%

25%

4%

95%

102%

91%

57%

65%

72%

Coarto data: Januaryta Docambar 2021		
ear to date: January to December 2021		
		An
76010 - BIA KANCENT Taxation	407001 - General Taxes	

Revenue

Administration

Total Revenue

Administration

Maintenance

Total Expense

Total

Marketing and Activation

Marketing and Activation

176011 - BIA KANCENT Administration

176014 - BIA KANCENT Digital Service

176011 - BIA KANCENT Administration

176020 - BIA KANCENT Research and Lobby

2022 Budget - Kanata Central BIA				
Year to date (YTD) results : January to September	2021			
Cost Centre	Cost Element	2021 Budget	2021 YTD Actual	2022 Budget
176010 - BIA KANCENT Taxation	407001 - General Taxes	-180,000	-178,275	-185,000
	407104 - Payment In Lieu	-	-1,510	
	507431 - Remissions	10,000	-9,859	-10,000
Revenue		-170,000	-189,644	-195,000
176011 - BIA KANCENT Administration	406005 - Contributions From Reserve Funds	-43,000	-	
	407015 - Other Revenue	-7,500	-1,000	-7,500
Administration		-50,500	-1,000	-7,500
Total Revenue		-220,500	-190,644	-202,500
Administration	Administration	88,700	58,674	92,000
Community Events Marketing/Outreach		88,700	58,674	92,000
Warnesting, Gatagasii	502928 - Community Events	39,500	2,292	38,250
	505989 - Publications & Subscriptions	-	41	
	505990 - Office Supplies	-	1,297	8,000
	502928 - Community Events	4,000	-	
	502928 - Community Events	5,000	611	4,000
176015 - BIA KANCENT Corks & Forks	502210 - Advertising/Promotion	-	916	
176016 - BIA KANCENT Canada Day	502928 - Community Events	5,000	28	8,000
176017 - BIA KANCENT Bunny Hop	502928 - Community Events	1,000	357	3,000
	502210 - Advertising/Promotion	-	432	
176018 - BIA KANCENT AGM	502928 - Community Events	20,000	309	2,000
	502330 - Professional Service	-	7,632	7,500
	502210 - Advertising/Promotion	-	382	
	502928 - Community Events	22,300	12,257	
176019 - BIA KANCENT External Partnerships	502210 - Advertising/Promotion	-	10,744	
	502330 - Professional Service	-	3,031	
176020 - BIA KANCENT Research and Lobby	502694 - Print Service Systems	-	931	
176021 - BIA KANCENT COVID-19	502896 - Graffiti Removal	_	102	500
	502928 - Community Events	_	550	
Marketing and Activation		96,800	26,553	70,750
176013 - BIA KANCENT Beautification and Signage	505772 - Signage	35,000	-	39,250
Maintenance		35,000	15,358	39,750
Total Expenses		220,500	·	202,500
			-90,059	202,000
Net Year - End position			-30,003	
				Balanced



Now is the time

Join The Kanata Central Board of Directors

Email: ed@kanatacentral.com





Kanata North Ward 4 Councilor Cathy Curry









6. Municipal Report

- ➤ Public Health and COVID
- Kanata Golf and Country Club/ClubLink Discussion
- > Extension of LRT to Kanata North
- > Community Associations
- ➤ Development Planning for KN Town Centre (Kanata Avenue, Maritime Way, Canadian Shield Drive)
- Q and A with Councillor Curry





8. New business



WHEREAS Subsection 238(2) and 238(2.1) of the *Municipal Act, 2001*, provides that every local board shall pass a Procedure By-law governing the calling, place and proceedings of meetings and providing for public notice of meetings; and

WHEREAS Subsection 270(2) of the *Municipal Act, 2001* provides that every local board shall adopt policies with respect to the sale and disposition of land, hiring of employees, and procurement of goods and services;

WHEREAS Section 88.18 of the *Municipal Elections Act, 1996* provides that local boards shall establish rules and procedures with respect to the use of board resources during an election campaign period;

WHEREAS the Kanata Central BIA Board, a "local board" as defined by the *Municipal Act, 2001*, wishes to adopt the attached Procedure By-law and Policies as required by the *Municipal Act, 2001* and *Municipal Elections Act, 1996*;

THEREFORE BE IT RESOLVED that the Kanata Central BIA Board adopts the attached documents as required by the *Municipal Act, 2001* and *Municipal Elections Act, 1996*:

- i. Document 1, Kanata Central BIA Board Procedure By-law;
- ii. Document 2, Kanata Central BIA Board Policies with respect to the sale and other disposition of land, hiring of employees, and procurement of goods and services;
- iii. Document 3, Kanata Central BIA Board Election-Related Resources Policy.



Open floor

Questions, Comments, Ideas?





9. Motion to Close





Thank you

