Financial Statements

The Manotick Business Improvement Area

December 31, 2021

Independent auditor's report

To the Board Members, Members of Council, Inhabitants and Ratepayers o **The Manotick Business Improvement Area**

Opinion

We have audited the financial statements of **The Manotick Business Improvement Area** [the "BIA"], which comprise the statement of financial position as at December 31, 2021, and the statement of operations, statement of changes in net debt and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the BIA as at December 31, 2021, and its financial performance and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the BIA in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the BIA's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BIA or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the BIA's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the BIA's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the BIA's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the BIA to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ottawa, Canada October 21, 2022 Chartered Professional Accountants Licensed Public Accountants

Crost & young LLP



STATEMENT OF FINANCIAL POSITION

As at December 31, 2021, with comparative information for 2020

Table 1 - Statement of Financial Position - Financial Assets

Financial assets	2021	2020
Cash and cash equivalents	\$1,000	\$1,000
Accounts receivable	-	460
Cash on deposit with the Corporation of the City of		
Ottawa	-	10,251
Total financial assets	1,000	11,711

Table 2 - Statement of Financial Position - Liabilities

Liabilities	2021	2020
Deferred revenue	72	2,874
Cash due to the Corporation of the City of Ottawa	249	-
Accounts payable and accrued liabilities [note 2]	7,784	20,101
Total liabilities	8,105	22,975
Net debt	(7,105)	(11,264)

Table 3 - Statement of Financial Position - Non-Financial Assets and Accumulated Surplus

Non-financial assets	2021	2020
Tangible capital assets [note 4]	49,779	41,634
Prepaid expenses	11,346	4,683
Total non-financial assets	61,125	46,317
Accumulated surplus	\$54,020	\$35,053

STATEMENT OF OPERATIONS

For the year ended December 31, 2021, with comparative information for 2020

Table 4 - Statement of Operations - Revenue

	Budget	Actual	Actual
Revenue	2021	2021	2020
Tax revenue [note 3]	\$161,500	163,036	\$182,504
Sundry	13,846	40,422	28,197
Payments in lieu of taxation	6,000	5,374	6,426
Total revenue	181,346	208,832	217,127

Table 5 - Statement of Operations - Expenses

	Budget	Actual	Actual
Expenses	2021	2021	2020
Advertising and promotion	70,690	68,346	78,970
Professional and consulting fees	80,710	77,116	72,356
Maintenance	21,146	28,241	44,724
Office and administration	3,950	5,368	6,983
Insurance	3,000	2,219	2,200
Audit fees	1,850	2,207	2,184
Depreciation	-	6,368	4,605
Total expenses	181,346	189,865	212,022
Annual surplus	-	18,967	5,105
Accumulated surplus (deficit),			
beginning of year	35,053	35,053	29,948
Accumulated surplus, end of year	\$35,053	\$54,020	\$35,053

STATEMENT OF CHANGES IN NET DEBT

For the year ended December 31, 2021, with comparative information for 2020

Table 6 - Statement of Changes in Net Debt

	Budget	Actual	Actual
	2021	2021	2020
Annual surplus	-	18,967	\$5,105
Acquisition of tangible capital assets	-	(14,513)	(14,536)
Depreciation of tangible capital assets	-	6,368	4,605
Increase in prepaid expenses	-	(6,663)	(3,812)
Decrease (increase) in net debt	-	4,159	(8,638)
Net debt, beginning of year	(11,264)	11,264	(2,626)
Net debt, end of year	(\$11,264)	(\$7,105)	\$(11,264)

STATEMENT OF CASH FLOWS

For the year ended December 31, 2021, with comparative information for 2020

Table 7 - Statement of Cash Flows - Operating Activities

Operating activities 2021 2020 Annual surplus \$18,967 \$5,105 Add item not affecting cash Depreciation of tangible capital assets 6,368 4,605 Changes in non-cash working capital balances related to operations 460 (460) Decrease (increase) in accounts receivable 460 (460) Increase in prepaid expenses (6,663) (3,812) (Decrease) increase in deferred revenue (2,802) 2,874 Decrease in accounts payable and accrued liabilities (12,317) (767) Cash provided by operating activities 4,013 7,545 Table 8 - Statement of Cash Flows - Capital Activities 2021 2020 Acquisition of tangible capital assets (14,513) (14,536) Cash used in capital activities (14,513) (14,536) Cash used in capital activities 2021 2020 Net decrease in cash and cash equivalents 2021 2020 Net decrease in cash and cash equivalents during the year (10,500) (6,991) Cash and cash equivalents, beginning of year 11,251 18,242 <t< th=""><th>Table 1 - Statement of Cash Flows - Operating Activities</th><th></th><th></th></t<>	Table 1 - Statement of Cash Flows - Operating Activities		
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Changes in non-cash working capital balances related to operations Decrease (increase) in accounts receivable Increase in prepaid expenses (6,663) (3,812) (Decrease) increase in deferred revenue (2,802) Decrease in accounts payable and accrued liabilities (12,317) (767) Cash provided by operating activities Table 8 - Statement of Cash Flows - Capital Activities Capital activities 2021 Acquisition of tangible capital assets (14,513) (14,536) Cash used in capital activities Change in cash and cash equivalents Change in cash and cash equivalents during the year (10,500) Cash and cash equivalents, beginning of year Table 10 - Statement of Cash Flows - Cash Breakdown Cash and cash equivalents consist of Cash and cash equivalents (10,500) Cash and cash equivalents, end of year Table 10 - Statement of Cash Flows - Cash Breakdown Cash and cash equivalents consist of Cash and cash equivalents (2021 2020 Cash and cash equivalents (2021 2020 Cash and cash equivalents consist of Cash and cash equivalents (2021 2020 Cash on deposit with (due to) the Corporation of the City of Ottawa	Add item not affecting cash		
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Cash on deposit with (due to) the Corporation of the City of Ottawa (249) 10,251	Cash and cash equivalents consist of	2021	2020
City of Ottawa (249) 10,251	Cash and cash equivalents	\$1,000	\$1,000
	Cash on deposit with (due to) the Corporation of the		
	City of Ottawa	(249)	10,251
		\$751	

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements of The Manotick Business Improvement Area [the "BIA"] are the responsibility of management prepared in accordance with accounting principles generally accepted for the public sector as prescribed by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada. Since a precise determination of many assets and liabilities is dependent upon future events, the preparation of periodic financial statements necessarily involves the use of estimates and approximations. These estimates and approximations have been made using careful judgment.

Accrual accounting

Revenue and expenses are reported on the accrual basis of accounting.

The accrual basis of accounting recognizes revenue as it becomes earned and measurable; expenses are recognized as they are incurred and measurable as a result of receipt of goods or services.

Government transfers are recognized in revenue in the fiscal years during which the events giving rise to the transfer occur, provided the transfers are authorized, eligibility criteria and stipulations have been met and reasonable estimates of the amounts can be made.

Tangible capital assets

Tangible capital assets are initially recorded at cost and depreciated over their estimated useful lives using the straight-line method. Capital expenditures that do not generate future economic benefit to the BIA are charged to operations in the year of acquisition.

The equipment, less residual value, is depreciated on a straight-line basis over its estimated useful life, which ranges from five to twenty years. When a new tangible asset is acquired, depreciation is recorded when the asset is put into use.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial instruments

The financial instruments of the BIA consist of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities and cash on deposit with/due to the Corporation of the City of Ottawa. Unless otherwise noted, it is management's opinion that the BIA is not exposed to significant interest rate risk, currency risk or credit risk arising from these financial instruments.

Tax revenue

Annually, the City of Ottawa bills and collects tax levies as well as payments in lieu of taxes on behalf of the BIA. Tax revenue consists of non-exchange transactions. It is recognized in the period to which the assessment relates and reasonable estimates of amounts can be made. Annual revenue also includes adjustments related to reassessments or appeals related to prior years.

2. RELATED PARTY TRANSACTIONS

The BIA purchases certain services from companies controlled by the Board of Directors' members and company executives in the normal course of business at commercial rates. During the year, the BIA incurred expenses of \$1,908 which it paid to related parties in return for goods and services.

In addition, the BIA is related to all entities under control of the City of Ottawa. During the year ended December 31, 2021, the BIA recognized grant revenue from the City of Ottawa of \$22,800 [2020 - \$7,750] within sundry revenue on the Statement of Operations. As at December 31, 2021, nil [2020 – nil] is included in accounts payable and accrued liabilities that is due to related parties.

3. TAX REVENUE

Tax revenue comprises the following:

Table 11 - Tax Revenue Breakdown

2021	2020
\$	\$
165,626	219,612
-	(175)
(2,634)	(36,933)
44	_
163,036	182,504
2021	2020
\$	\$
62,246	47,733
(12,467)	(6,099)
49,779	41,634
	\$ 165,626 - (2,634) 44 163,036 2021 \$ 62,246 (12,467)